

**Studentis Group is seeking to recruit a**

## **Manager – International Community Operations**

*Launched in 2006, Studentis Group is a leading network of online communities with ambitions to be an industry leader in Europe. Through acquisitions Studentis aim to be the natural link between young Europeans and companies seeking contact with this target group. Studentis Group is a privately owned company with strong shareholders with experience from the: online community, retail, internet, international recruitment and branding industries. Studentis Group is an Equal Opportunity Employer.*

### **Job Description**

Studentis Group is seeking a Manager – International Community Operations to take responsibility for our international online communities and to grow our activities across Europe. We seek a senior manager with experience in the media, e-commerce, communications or IT sectors to head up the company's international operation and to drive partnerships leading to increased sales of it's online community, social networking and event based services.

The ideal person for this role will have business degree and possibly MBA as well as demonstrable skills at starting and growing businesses or departments within larger organisations. First rate IT skills, personality and communication skills are essential. Senior marketing and/or brand management experience would be an advantage. You will be responsible for our international profit & loss as well as to manage the international team consisting of an editorial team and a local IT Team.

Working with a strong team managers with the backing of professional investors provides an opportunity to join a thriving company. This is an exciting opportunity to undertake a broad range of activities. You will be reporting directly to our CEO and COO.

### **Responsibilities Include:**

- Developing an international sales channel network
- Generate sales on internet services such as: community sponsorships, premium partnerships, banners, integrated technical solutions, branding solutions, job & career opportunities, etc
- Recruiting and training of sales, marketing, administrative and editorial teams
- Cultivating, building and maintaining sales partner and client relationships
- Account planning and strategy development
- Travel within Europe to meet with clients and partners

### **Qualifications:**

- Business degree
- Previous successful track record of at least 3-5 years in professional Senior Sales/Account Management role
- Experience in the community / media / internet sector highly desirable
- Excellent commercial acumen and understanding of relevant business issues
- Strong Relationship Management and Networking skills
- Fluency in written and spoken English. Additional languages a plus

Our ideal candidate is diligent and outgoing and excited about getting involved with a rapidly growing internet company. Please include links to any interesting application/material you've developed that might get our attention. Studentis offer great opportunities for the right individuals.

### **Interested candidates are welcome to contact:**

CEO, Andreas Swahn at [andreas.swahn@studentis.com](mailto:andreas.swahn@studentis.com), mob: +46-704-22 22 01 or  
Country Manager Nordic, Mikkel Gerdes at [mikkel.gerdes@studentis.com](mailto:mikkel.gerdes@studentis.com), mob: +46-739-16 65 13.  
Applications shall be sent to [jobs@studentis.com](mailto:jobs@studentis.com). Please indicate which position you apply for.